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Bell Microproducts Selects ARKIVIO™ auto-stor Software and Reduces Backup/Recovery Window by 35%

MOUNTAIN VIEW, Calif., June 24, 2003 - Arkivio Inc., a leader in data life cycle management solutions, announced today that Bell Microproducts (NASDAQ: BELM), one of the world's largest international value-added distributors of network storage and semiconductor products has chosen ARKIVIO™ auto-stor to automate capacity management of the company's ever-growing, heterogeneous data storage network.

Headquartered in San Jose, California, Bell Microproducts sells products to more than 150 suppliers in North America, Latin America, and Europe and manages a diverse set of information within its expanding DAS and NAS environment, such as quotes, configurations, solution bundles and contracts. "Prior to installing the Arkivio software, our IT managers relied primarily on inefficient manual processes to manage storage resources and user directories," asserts Paul Collins, vice president of services and technical support for North America. "We chose ARKIVIO™ auto-stor because it automates capacity management and enabled us to reduce our backup and recovery window by 35%, which is significant since we're managing roughly 1.5TB of data."

With ARKIVIO™ auto-stor, Bell Microproducts is able to non-intrusively identify their high and low value data and classify storage resources by type, cost, or make/model. Its administrators can now automatically migrate less critical production data from their file servers to the low-cost NAS volumes, according to pre-defined policies and thresholds, which reduced weekly full-system backup cycles from six hours to four hours. In addition, by intelligently optimizing the placement of data and the utilization of storage resources, ARKIVIO™ auto-stor enables Bell Microproducts to fully utilize existing storage, prevent work stoppage due to volumes exceeding capacity, and automate the day-to-day storage management tasks that burden its IT administrators.

"ARKIVIO™ auto-stor is a strong enabling tool for business continuance as IT Departments seek to reduce disaster recovery times," adds Giovanni Paliska, president and CEO of Arkivio. "We are pleased to announce Bell Microproducts as one of our strategic customers and we are confident that ARKIVIO™ auto-stor will provide them with a strong ROI solution to add value to

their heterogeneous data storage environment - reducing repetitive tasks and current expenditures while helping them to plan for more cost-effective future storage purchases.”

ARKIVIO™ auto-stor automates the discovery of data and storage resources in DAS, NAS, and SAN environments without requiring installation of server agents. Administrators are able to measure and prioritize in real time the changing value of their data and storage resources, as well as monitor and report on available and used capacity on servers, in directories, volumes, and storage groups. In addition, ARKIVIO™ auto-stor gathers critical information about the changing value of data within the enterprise, and automatically and intelligently matches data to the most appropriate storage resource. Its Policy Automation Engine (PAE) proactively resolves storage management issues without the need for manual intervention. The PAE searches all data and volumes across the network and intelligently migrates files from high-cost storage to low-cost storage or from over-utilized storage to under-utilized storage, according to policies and thresholds set by the administrator.

About Arkivio

Arkivio, Inc., a leading data life cycle management software company offers automated capacity management solutions designed to minimize administration and infrastructure costs while optimizing IT resources. The company's ARKIVIO™ auto-stor redefines storage management for medium-sized businesses to large enterprises by enabling them to profile the criticality of their data within its lifecycle in order to automate its placement on the most appropriate storage volume across heterogeneous DAS/NAS/SAN environments. Customers benefit from improved tracking and utilization of storage assets based on cost and improved productivity levels by automated corrective actions in response to administrator-defined policies and alerts - driving the cost per managed terabyte of storage to its lowest possible level, while providing significant ROI.

Contact Arkivio, Inc. at: Arkivio Inc., 2700 Garcia Avenue, Mountain View, CA 94043; Phone (650) 237-6100; Fax (650) 237-9183 or visit the company's website at: www.arkivio.com.

About Bell Microproducts

Bell Microproducts is an international, value-added provider of a wide range of high-technology products, solutions, and services. Bell Microproducts is an industry-recognized specialist in storage products and is one of the world's largest storage-centric value-added distributors. The Company's offering includes semiconductors, computer platforms, peripherals, and storage products of various types including desktop, high-end computer and storage subsystems, fiber channel connectivity products, RAID, NAS and SAN storage systems and back-up products.

The Company's products are available at many levels of integration, from components to subsystem assemblies and fully

integration, from components to subsystem assemblies, and fully-integrated, tested and certified system and storage solutions. The Company adds value with a broad range of services including testing, software loading, kitting, mass storage system integration, and computer system integration. Trained and certified technical personnel complete each of these processes at Bell Microproducts' ISO 9002 facilities. Bell Microproducts markets and distributes more than 150 brand name product lines, as well as its own proprietary Rorke Data storage and Trademark® computer brands, to original equipment manufacturers (OEMs), contract electronic manufacturing services (EMS) customers, value-added resellers (VARs), and system integrators in the North America, Latin America and Europe. More information can be found in the Company's SEC filings, or by visiting the Bell Microproducts Web site at www.bellmicro.com.

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